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**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA**

Arjun Vasan,
Plaintiff and Counter-Defendant

vs.

Checkmate.com, Inc.,
(dba "Checkmate"),
Defendant and Counterclaimant

Case No.: 2:25-cv-00765-MEMF-ASx
Hon. Alka Sagar | DISCOVERY MATTER

**PLAINTIFF'S OBJECTION TO LATE
OPPOSITION; [PROPOSED] REPLY ISO
MOTION TO COMPEL DISCOVERY,
DETERMINE SUFFICIENCY AND FOR A
PROTECTIVE ORDER; AND REQUEST
TO GRANT AS UNOPPOSED; OR, IN
THE ALTERNATIVE, ADVANCE ANY
HEARING TO NOVEMBER 20, 2025**

Complaint Filed: January 28, 2025
Hearing Date: December 2, 2025
Hearing Time: 11:00 A.M.
Courtroom: 540

TO THE HONORABLE COURT, ALL PARTIES AND THEIR COUNSEL OF RECORD:

Plaintiff Arjun Vasan ("AV") **objects** to Checkmate.com, Inc. ("Checkmate")'s untimely opposition (Dkt. 124) and requests the Court grant his motion to compel discovery, determine sufficiency and for a protective order as unopposed (Dkt. 113). If the Court chooses to consider the untimely brief, AV herewith respectfully lodges a [proposed] reply to respond accordingly.

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[PROPOSED] MEMORANDUM IN REPLY

I. THE OPPOSITION IS UNTIMELY UNDER JUDGE SAGAR'S PROCEDURES

This motion was noticed as a "DISCOVERY MATTER" before Hon. Judge Sagar, with a December 2, 2025, hearing date. Consistent with that designation, AV calculated deadlines under Local Rules 7-9 and 7-10, requiring oppositions "not later than twenty-one (21) days before the date designated for the hearing" and replies fourteen days before the hearing.

Checkmate asserts that its opposition is timely because Judge Frimpong's Standing Order provides that all oppositions "must be filed no later than fourteen (14) days after the filing of the initial Motion," and labels AV's filing at [Dkt. 122](#) an "unauthorized sur-reply." [Dkt. 124 at 5-6](#). That position is inconsistent with both the structure of this case and its own prior conduct.

First, its own motion to compel ([Dkt. 101](#)) was noticed before Judge Sagar 29 days prior to hearing and briefed under the standard timetable, not 42 days as required by Judge Frimpong's modified schedule. The same was true of Mr. Varadarajan's motion for protective order ([Dkt. 106](#)) and related briefing, all of which proceeded under the standard schedule.

Second, when Checkmate opposed AV's Rule 12 motions twenty days after the Standing Order deadline, it claimed "excusable neglect" for purported reliance on the Local Rule timeline. See [Dkt. 113 at 2-3](#) & n.1 (recounting the August 29, 2025, lapse and untimely opposition).

Third, the instant opposition is itself captioned as a "DISCOVERY MATTER" and relies on Judge Sagar's "Law and Motion Schedule," which admonishes that "[s]trict compliance with Local Civil Rule 37 is required" for discovery motions. [Dkt. 124 at 5](#); see Hon. Alka Sagar, Law and Motion Schedule. Yet in the very next subsection, it asks the Court to disregard L. R. 7-9 in favor of the Standing Order, solely to deem a six-day-late opposition "timely." [Dkt. 124 at 5-6](#).

This is not a principled interpretation of the rules; it is a one-off attempt to rescue a late opposition. Under the Local Rules that ordinarily govern motions on this calendar, Checkmate's opposition, filed on November 17, 2025, was due Nov. 11 and is untimely. [Dkt. 113 at 1](#); [Dkt. 124 at 1](#). AV's reply at [Dkt. 122](#), filed on Nov. 17 (now withdrawn), was timely under L. R. 7-10 and *also* timely under Judge Frimpong's "no later than seven (7) days after the Opposition" schedule. [Dkt. 122 at 1-3](#). Relabeling it as an "unauthorized sur-reply" is an absurd misdirection.

1 **II. CHECKMATE ACKNOWLEDGES IT HAD NOTICE OF THE MOTION**

2 On November 6, 2025, Checkmate filed a reply to AV's party opposition to its Motion to
3 Compel ([Dkts. 101](#); [111](#)). The reply mentions AV's motion ([Dkt. 113](#)) multiple times, claiming
4 (falsely) it was duplicative of his motions to dismiss its counterclaims and to strike its defenses:

5 [Dkt. 116 at 6:14](#) writes: "[AV] ... reiterates baseless and irrelevant arguments from [his]
6 other pending motions ... (Dkt. 113)". [Pages 11](#) and [16](#) repeat. Setting aside merits, the reply—
7 filed 6 days before it failed to timely oppose this motion—forecloses any assertion of "excusable
8 neglect". AV respectfully requests the motion be granted for this alone—in whole or in part.

9 **III. CHECKMATE'S REPEATED UNTIMELY OPPOSITION IS PREJUDICIAL**

10 Checkmate's failure to oppose this motion is not an isolated mistake; it previously had
11 opposed AV's Rule 12 motions *twenty days* late. See [Dkts. 89, 91](#). In belatedly requesting leave,
12 it did not concede fault or propose any remedy for prejudice to AV—namely, delayed resolution
13 of potentially case-dispositive motions. [Dkt. 90](#). Instead, benefited from the uncertainty it created
14 by pressing non-party discovery, in contravention of Court guidance. See [Dkt. 88 at 2:15-17](#).

15 The Court's September 4, 2025, scheduling order asked *the parties* to seek guidance from
16 the assigned magistrate judge with respect to phasing and limitations on discovery. AV is one of
17 those parties. It is entirely proper for him to seek sequenced, proportional limits and compliance
18 with Rules 26 and 37. AV repeatedly sought to confer accordingly but was rebuffed each time.
19 Checkmate also mischaracterized the Court's order in its motion to compel, falsely claiming the
20 Court had "denied" phasing. See [Dkt. 101 at 12-13](#). AV's motion at [Dkt. 113](#) is a direct response
21 to the Court's invitation. Checkmate disregards Judge Rosenbluth's finding that AV "is **correct**
22 **that** [the requests] **are overly broad**". See [Dkt. 85 at 4, fn.2](#). Yet Checkmate still refuses *any*
23 guardrails—insisting its subpoena is "**narrowly tailored**" *as is*. See [Dkt. 116 at 12:4-6](#).

24 Against that backdrop, Checkmate's decision to ignore the Local Rule 7-9 deadline here
25 is not trivial. It goes to the heart of its strategy: to burden the Court, AV, and AV's *family* with
26 expansive, intrusive, and expensive discovery—*much* of which may be mooted by the pending
27 12(b)(6) motion—while disregarding rules that cabin discovery for everyone else. Humoring an
28 untimely opposition here would reward this misconduct and encourage more of the same.

1 **IV. AV DECLINES TO ENGAGE IN A MEET AND CONFER HE-SAID/SHE-SAID**

2 AV objects to Checkmate’s characterization of the Rule 26(f) conference and meet and
3 confer record and will not burden the Court with a line-by-line rebuttal but notes a first-time *pro*
4 *se* litigant engaging in “calculated” gamesmanship is implausible on this record. For example,
5 Ms. Makitalo asserts that AV represented he “plan[ned] to seek full bifurcation as well (in other
6 issues), not just of discovery,” and alleges a “bait-and-switch” for adding “an entire section on
7 separate trials” to the Joint Rule 26(f) Report. [Makitalo Decl. ¶¶ 14–18, Ex. G](#), Dkt. 124-1.

8 But “full bifurcation” *means* separate trials; the “entire section” did precisely what AV
9 said it would. As Ms. Makitalo concedes, *AV reverted and filed the previously approved version*
10 *anyway to avoid dispute*, upon objection. [Dkt. 78, Makitalo Decl. ¶¶ 18–21, Exs. I–J](#), Dkt. 124-1.
11 Counsel’s attempt to re-label a concession as “gamesmanship” is unavailing and uncivil.

12 The Opp’n. declines to address counsel’s bullying threats to “tell the court” if AV would
13 not capitulate, baseless accusations of gender bias in Mr. Keech’s post-meeting email or threat to
14 block communications entirely. [Dkt. 113-13 at 2](#). This is precisely why AV requested consent for
15 mutual (cost-free) recording. [Vasan Decl. ¶¶ 2–3, 10 & Exs. A, B, K, Dkt. 113-2](#). And refusing a
16 Word doc to ensure verbatim copying, is a clear non-sequitur. As AV noted, he had to manually
17 type several sections as the PDF was hard to copy. And when he returned a PDF, it demanded a
18 Word doc for *its* edits—otherwise it would “tell the court”, of course. [Dkt. 113-3 at 7](#).

19 AV does not ask the Court to referee these issues here. What matters is that the parties’
20 relationship has broken down, and private efforts have failed. Judge Sagar’s procedures suggest
21 an informal conference to resolve such intractable situations, but counsel refused to engage. AV
22 respectfully suggests such a conference would benefit all parties and promote judicial economy.

23 **V. THE COURT SHOULD DISREGARD CHECKMATE’S 37-1 CHERRY PICKING**

24 AV attempted to follow L. R. 37-1 in good faith and notes Judge Sagar’s preference for
25 that process. See C.D. Cal. L.R. 37-1, 37-2.4; [Vasan Decl. ¶¶ 4–11 & Exs. D–G, I–J, Dkt. 113-2](#).
26 The opposition cherry-picks from months of correspondence in attempting to paint AV as
27 non-cooperative, while ignoring both the content and timing of his Local Rule 37-1 letters.
28

1 On Sept. 10, AV sent an L.R. 37-1 letter on two issues—(1) missing Rule 26(a)(1)(A)(iii)
2 damages computations and supporting documents, and (2) phasing and party-first sequencing of
3 discovery—citing the governing rules, stating the relief he would seek, and offering multiple
4 dates and times to confer. [Vasan Decl. ¶ 6](#) & Ex. E, Dkt. 113; see also [Mot. at 6–7](#). Six days
5 later, on Sept. 16, he sent a second L.R. 37-1 letter on the sufficiency of the first set of RFA
6 responses—identifying the specific requests at issue, citing Rule 36(a)(4) and *Asea*, and
7 proposing meet-and-confer windows. [Vasan Decl. ¶ 7](#) & Ex. F. Checkmate did not agree to the
8 proposed dates in either letter within ten days, did not offer alternate dates.

9 By contrast, its own Aug. 25 email about AV’s disclosures did not cite any authority,
10 specify relief sought, or identify which witnesses it believed were “missing.” See Mot. at 6–7;
11 Vasan Decl. ¶¶ 4–5 & Ex. D. Yet it now treats that bare email as fully compliant with L.R. 37-1
12 and dismisses AV’s rule-based letters as “erratic correspondence.” [Opp’n 7-8, 12-13](#), Dkt. 124.

13 L. R. 37-1 does not create a “first to send a letter wins” priority; require a party to exhaust
14 its opponent’s issues before conferring on its own; or allow one-sided agendas to block meetings.
15 See C.D. Cal. L.R. 37-1. Once AV served his Sept. 10 and 16 letters, Checkmate had ten days to
16 meet and confer “on each issue and/or discovery request in dispute,” not only the topics it
17 unilaterally preferred. Id.; Vasan Decl. ¶¶ 6–8 & Exs. E–G. Instead, over several weeks, meeting
18 were conditioned on addressing “your initial disclosures, not those of Checkmate” *first*, with
19 in-person meetings at its office (and declined AV’s request for reciprocity), refused to add AV’s
20 damages, RFA, or phasing issues to the agenda, and rejected neutral guardrails such as mutual
21 recording. See Mot. at 2–3, 9–10; Vasan Decl. ¶¶ 5–9 & Exs. D, G–I, K.

22 L. R. 37-2.4 states when “counsel for the opposing party refuses to confer” or “willfully
23 fails to cooperate in the preparation of a joint stipulation,” the moving party may proceed by
24 declaration. C.D. Cal. L.R. 37-2.4. AV’s declaration sets out his L.R. 37-1 letters, follow-ups,
25 proposed dates, and courtesy joint stipulation, and Checkmate’s refusal to engage on his issues.
26 Vasan Decl. ¶¶ 4–13 & Exs. B, D–J. That is what L.R. 37-2.4 authorizes.

27 Checkmate attempts to invoke L.R. 37 as both sword and shield—claiming AV’s letters
28 “do not count” while its own bare email does, demanding “priority” because it wrote first, and

1 using that claimed priority to avoid ever conferring on AV’s issues. This should be rejected. See
2 Opp’n 3–8, Dkt. 124. The Court has discretion to consider AV’s motion even without a joint
3 stipulation. It should do so here, given a months-long impasse and detailed Rule 37(a)(1) / L.R.
4 37-1 certification provided. Mot. at 6–7, 13–14; Vasan Decl. ¶¶ 6–13.

5 VI. THE COURT SHOULD COMPEL RULE 26 DAMAGES COMPUTATIONS

6 The Opposition to AV’s 12(b)(6) motion flippantly alleges that Checkmate was “*duped*
7 *into acquiring a valueless non-asset*,” and “*paid millions of dollars for it*,” concluding this “*met*
8 *its pleading obligations*.” See [Dkt. 94 at 19:2-3](#). Eight months since its allegations arose in New
9 York—it has yet to disclose *any* document or sworn affidavit accounting for how any “millions”
10 were paid, to whom and for what. Meanwhile, AV has catalogued the contracts Checkmate itself
11 filed (across forums) to show—on the papers—no “millions” (1) payable to him; (2) ever paid to
12 anyone; (3) in exchange “for code”. AV’s analysis is backed by sworn testimony from Robert
13 Nessler, Holder Rep. under the Merger Agreement purported to govern the parties’ bargain. His
14 own damages theory is supported and *computed with numbers* from the very same documents.

15 Checkmate’s Opposition does not dispute the core defect: it discloses no numbers at all—
16 only a wish-list of remedies and categories. (See Dkt. 113 at 10–11 (quoting Initial Disclosures).)
17 Instead, it leans on Rule 26’s “reasonably available information” language, citing *Undiscovered*,
18 *Tutor-Saliba*, *Drayton*, *Spin Master*, and *Avago* to argue it may defer until discovery. It makes a
19 startling admission at Dkt. 124 at 21:17—it requires non-party witnesses to assert *any* damages.
20 Yet it has provided no *mechanism* by which his father or his co-founder could identify how it
21 “paid millions of dollars for code” (as it didn’t). The Court should, at least, require that much.

22 1. Rule 26 requires a number and methodology, not a bare list of categories

23 Rule 26(a)(1)(A)(iii) requires “a computation of each category of damages” and the
24 documents on which each computation is based. Ninth Circuit courts have been clear that
25 “computation” “contemplates some analysis”—more than labels like “lost profits” or “fees” and
26 more even than a bare lump sum. *City & Cnty. of S.F. v. Tutor-Saliba Corp.*, 218 F.R.D. 219,
27 221–22 (N.D. Cal. 2003) (party must provide an assessment of damages with sufficient detail as
28 to the specific methodology and calculation so the opponent can understand the “contours of [its]

potential exposure”). *Allstate Ins. Co. v. Nassiri* holds that a plaintiff must, on information “then reasonably available,” detail a computation sufficient for the defendant to understand exposure and make informed decisions; and that the computation and supporting documents are distinct obligations. No. 2:08-cv-00369, 2010 WL 5248111, at *4 (D. Nev. Dec. 16, 2010). *Spin Master*—one of Checkmate’s own cases—rejects Rule 26(a) “compliance” if a party lists categories and raw revenue data but never explains how the numbers were derived; the court required disclosure of assumptions and methodology, not just categories. *Spin Master, Ltd. v. Zobmondo Ent. LLC*, No. CV 06-3459 ABC (PLAx), 2011 WL 13127349, at *6–7 (C.D. Cal. Sept. 15, 2011).

Courts in this District have called disclosures like Checkmate’s—categories only, no numbers—“wholly insufficient.” See *Ketab Corp. v. Mesriani Law Grp.*, No. 2:14-cv-07241, 2016 WL 5921767, at *2–3 (C.D. Cal. Mar. 18, 2016) (statement that plaintiff would seek “statutory or actual damages” without any computation violated Rule 26(a)(1)(A)(iii)). Checkmate’s “computation” fits that description exactly. [Dkt. 113 at 6–7](#).

2. Here, the core numbers are in Checkmate’s own files, not with non-parties

Checkmate’s main hook is *Undiscovered Corp. v. Heist Studios* and the 1993 advisory note, which state the computation requirement applies to “materials available to the party seeking monetary relief,” and that a party is not expected to compute damages depending on information in someone else’s possession (like an infringer’s sales data in a patent case). But this is nothing like a patent case. Checkmate has not alleged AV is infringing its IP—it alleges that he “did not and could not” have assigned IP, and therefore it “paid millions” for a “worthless non-asset”. It has not set forth a theory that plausibly requires any material obtainable only through discovery.

Even if it did, courts do not permit a party to disclose *nothing*; they require a best-effort computation based on information “reasonably available,” and reject attempts to make Rule 26 “meaningless” by not obtaining or analyzing one’s own records. *Allstate*, 2010 WL 5248111, at *4 (“Rule 26(a)(1)(A)(iii) would be rendered meaningless if a party could avoid its requirements by not obtaining the documents or information needed to prepare the damages computation,” and a party must “diligently obtain the necessary information and prepare and provide its damages computation within the discovery period.”); see *Frontline Med. Assocs., Inc. v. Coventry Health*

1 *Care*, 263 F.R.D. 567, 569 (C.D. Cal. 2009) (disclosure “should disclose a computation of each
2 category of damages attributable to each cause of action,” plus the evidence on which it relies);
3 *Jackson v. United Artists Theatre Circuit, Inc.*, 278 F.R.D. 586, 593 (D. Nev. 2011) (plaintiffs
4 cannot shift to defendants the burden of reconstructing damages from raw documents).

5 Here, Checkmate’s own theory is that it was “damaged by paying millions of dollars”
6 “specifically” for “code.” See [Dkt. 113 at 7](#); [Dkt. 98 § G](#). The underlying data—how much was
7 paid, to whom, when, how and for what—are in Checkmate’s bank, payroll, and transaction
8 records, not in the memories or unique documents of AV, his father or his co-founder. The same
9 is true of categories like “attorneys’ fees,” “costs,” and time responding to alleged “misconduct,”
10 all of which live in its internal systems. Under *Tutor-Saliba*, *Allstate*, *Frontline*, and *Spin Master*,
11 it must compute damages from those records “in light of the information currently available” and
12 then supplement if genuinely new information arrives later. It cannot hold its own numbers
13 hostage while blaming non-party discovery for its refusal to do basic math.

14 **3. Supplementation is to correct or refine, not to compute for the first time**

15 Checkmate leans on Rule 26(e) and *Tutor-Saliba*’s statement that an initial damages
16 disclosure is “preliminary” and “subject to revision” to claim it can wait until some later date to
17 provide any computation. [Dkt. 124 at 15–16](#). But Rule 26(e) is not a loophole that lets a party
18 skip the initial computation *entirely* and then disclose it for the first time whenever convenient.

19 *Winfield v. Wal-Mart Stores, Inc.* is explicit: Rule 26(e) “does not create a ‘loophole’ for
20 a party who wishes to revise its initial disclosures to its advantage after the deadline has passed”;
21 supplementation means correcting inaccuracies based on information that was not available at
22 the time, not supplying required information for the first time months later. 320 F.R.D. 237, 241
23 (D. Nev. 2017). *Allstate* likewise holds that while a party “may not have all of the information
24 necessary” early on, it must still “diligently obtain the necessary information and prepare and
25 provide its damages computation within the discovery period.” 2010 WL 5248111, at *4.

26 Here, the pattern is the opposite of what those cases allow: (1) no numbers at all in the
27 initial disclosures; (2) when AV raised the issue in his September 10 L.R. 37-1 letter, Checkmate
28 refused to give any schedule, merely saying it would supplement “as soon as a calculation ... can

1 be made”; and (3) months later, it still has not provided any number or methodology, yet asks the
2 Court to declare it “fully complied” and deny relief. See Dkt. 113 at 6–7, 10–11; Vasan Decl. ¶¶
3 4–6 & Exs. C–E. That is non-disclosure, not supplementation.

4 **4. There is real harm now; and in any event, Rule 37(c)(1) presumes preclusion**
5 **unless they show harmlessness or substantial justification**

6 The real prejudice is not an eventual “surprise” number at trial; it is that Checkmate’s
7 refusal to put any number on its alleged “millions of dollars” allows counterclaims with no
8 apparent damages to stay alive and be used as leverage against AV’s wage claims and his family.

9 Checkmate’s opposition to the Rule 12(b)(6) motion asserted that it was “duped into
10 acquiring a valueless non-asset” and “paid millions of dollars for it,” and touted those allegations
11 as satisfying its pleading obligations. See [Dkt. 94 at 19](#):2–3 (C.D. Cal.). AV’s briefs walk
12 through the very contracts Checkmate filed in New York and here to show there were no
13 “millions” (1) promised to him; (2) paid to any founder; or (3) exchanged “for code” at all, and
14 Nessler—the Holder Representative—has sworn that no founder received the supposed retention
15 bonus. See [Dkt. 113 at 10-11](#); [Dkt. 98 § G](#); Dkt. 122 at 3; [Nessler Decl. ¶¶ 2-9](#), Dkt. 97-6.

16 If Checkmate were forced to compute damages from its own bank and payroll records, it
17 would either have to (a) admit there was no “out-of-pocket” loss matching its rhetoric, or (b)
18 reveal an alternative theory that can be tested and, if necessary, attacked on summary judgment.
19 By declining to compute anything at all, it keeps the “damages” element of fraud and contract
20 claims on life support with nothing more than a slogan of “millions of dollars,” which is used to
21 justify broad discovery and to stall resolution of AV’s wage claims. See Dkt. 113 at 3–8; Dkt.
22 122 at 3–5. That is present-tense prejudice to case management, not only a future trial ambush.

23 The same is true of attorneys’ fees. Checkmate’s Rule 26 disclosure includes “attorney’s
24 fees” as a damages category but identifies no statute or contract that would entitle it to recover
25 fees against AV in this wage case. See Dkt. 113 at 7 (discussing Cal. Lab. Code §§ 218.5(a),
26 1194(a) and Civ. Code § 1717). On the present pleadings, its request for fees functions mainly
27 as pressure on a pro se plaintiff, not as a supported remedy. Requiring Checkmate now to (1)
28 identify the legal basis for any fee claim, and (2) compute whatever fees it truly intends to seek,

1 is not about protecting AV from “surprise”; it is about forcing Checkmate to show that its fee
2 threats are tethered to actual law and actual numbers rather than rhetoric.

3 In short, compelling Rule 26-compliant damage computations will not just prevent later
4 sandbagging; it will test whether Checkmate’s counterclaims have any real economic content at
5 all. If they do not, the Court and the parties should know now, before those claims continue to
6 justify invasive discovery and continue to overshadow his documented, quantified wage claims.

7 **VII. THE COURT SHOULD REQUIRE SUFFICIENT RFA RESPONSES**

8 Checkmate spends pages arguing L.R. 37 to defend boilerplate RFA responses, which are
9 the types of responses disfavored by Judge Sagar’s procedures. Moreover, the Opp’n. complains
10 AV fails to include “the full text of any of his Requests for Admission or Checkmate’s fulsome
11 responses thereto in the text of his Discovery Motion”. But doing so would violate the Court’s
12 instruction to avoid “cutting and pasting those statements ad infinitum in their memorandum”
13 and put “repetitive recitations of the challenged discovery” in an appendix, as AV has done here.

14 **A. Procedural attacks are a sideshow; AV’s motion is substantive**

15 AV’s motion walks through each set of RFAs (Lunchbox Emails, Separation Meeting,
16 BYOD/Slack), explaining why each cluster is deficient under Rule 36(a)(4). Dkt. 113 at 3–6.
17 Appendix A lists each (1) request, (2) objections/answer, and (3) Rule 36 defect. *Id.* That is not
18 the “I’m dissatisfied, make them do better” rejected by *Williams v. Cate*, No. 1:09-cv-00468,
19 2011, at 1 (E.D. Cal. Dec. 14, 2011) (denying for failure to identify specific responses or why
20 improper) and *Fuentes v. Knowles*, No. 2:05-cv-00675, 2007, at 1 (E.D. Cal. July 2, 2007).

21 On the meet-and-confer side, AV exhibits months of emails, multiple L.R. 37-1 letters,
22 and a courtesy joint stipulation, contrasted with Checkmate’s refusal to discuss AV’s issues
23 unless its own were taken “first” and at its office, without reciprocal conditions. Mot. 2–3; Vasan
24 Decl. ¶¶ 6–12 & Exs. E–I. Local Rule 37-2.4 exists precisely for this stalemate—permitting a
25 motion supported “by declaration” if “the opposing party refuses to participate in the preparation
26 of a joint stipulation.” AV is not trying to dodge Rule 37; he is using the escape hatch the Local
27 Rule provides when the other side won’t cooperate.

1 In any event, even if the Court were concerned by the procedural history, the ordinary
2 remedy is to resolve the discovery on the merits—not to insulate non-compliant RFA answers
3 forever. See *Asea, Inc. v. S. Pac. Transp. Co.*, 669 F.2d 1242, 1247 (9th Cir. 1981) (district court
4 may order amended answers and, if noncompliance continues, deem matters admitted).

5 **B. Checkmate’s “legal conclusion” and “unreliable” claims miss the mark**

6 Rule 36 permits requests about “facts, the application of law to fact, or opinions about
7 either,” and about “the genuineness of any described documents.” Fed. R. Civ. P. 36(a)(1)(A)–
8 (B). The RFAs AV actually put in play fit squarely within that scope:

9 • **Document mechanics.** Set One asks whether Checkmate’s own “Lunchbox”
10 email attachments are audio rather than source code, what the file types are, and whether the
11 emails include .zip/.tar files or repository URLs. Mot. 3–4 & Ex. L, Dkt. 113; see also Dkts.
12 18-4, 71. These are pure document-character questions.

13 • **Meeting logistics and recording.** Set Two asks who attended the November 14
14 Zoom “Separation Meeting,” when it occurred, whether it was recorded and processed, and if
15 specific transcribed quotes were made and are accurate. Mot. 4–5 & Ex. M, Dkt. 113.

16 • **BYOD / Slack content.** Set Three asks if Checkmate provided or reimbursed a
17 work laptop and if quoted Slack messages from Checkmate’s own workspace (e.g., “We don’t
18 provide work computers. The only solution is for you to quit.”) are accurate. Id. at 5–6 & Ex. N.

19 RFAs are routinely used to confirm authenticity and content of a party’s own documents,
20 and to narrow factual disputes. *Safeco of Am. v. Rawstron*, 181 F.R.D. 441, 445 (C.D. Cal. 1998)
21 (Rule 36 is “to narrow the issues for trial by identifying and eliminating those matters on which
22 the parties agree,” including genuineness of documents). *Open Text Inc. v. Northwell Health,*
23 *Inc.*, 2020 WL 6655922, at *2 (C.D. Cal. Oct. 23, 2020), recognizes the same purpose while
24 cautioning against using RFAs to force the other side to concede “essential elements.”

25 Checkmate’s reliance on *Music Group Macao*, *Holston*, and *Benson Tower* is misplaced.
26 Those cases hold that RFAs may not seek pure legal propositions (“admit X accommodation was
27 reasonable”) but may ask a party to apply law to concrete facts. AV is not asking the Court to
28 deem admitted any “ultimate issue” RFAs; any deemed-admitted relief he seeks is confined to

1 mechanical facts like file types, URLs, and meeting details. Mot. 10, Dkt. 113. For any mixed
2 law-and-fact RFAs (e.g., using the term “solicit”), the proper remedy under those same cases is
3 to order an amended answer, not to bless boilerplate non-answers.

4 Nor does the “unreliable transcripts” objection justify non-answers. Opp’n 12–13, Dkt.
5 124. Many RFAs attach screenshots and exports from Checkmate’s own Slack and Zoom
6 accounts and the Fathom.ai transcript Checkmate itself used. Mot. 7–9 & Exs. L–N, Dkt. 113.
7 Rule 36 is the mechanism for resolving authenticity and content disputes: Checkmate must
8 admit, deny, or explain—in detail—why it cannot do either after a reasonable inquiry. Fed. R.
9 Civ. P. 36(a)(4). Simply labeling its own Slack and Zoom-derived records “unreliable” without
10 saying what was actually reviewed does not satisfy the rule.

11 **C. Checkmate’s boilerplate and “no information” responses violate Rule 36(a)(4);**
12 **the Court should order amended answers and deem a narrow set admitted**

13 Rule 36(a)(4) requires that an answer (1) specifically deny or state in detail why it cannot
14 admit or deny, (2) fairly respond to the substance, and (3) where lack of information is claimed,
15 recite that a “reasonable inquiry” was made and information “known or readily obtainable” is
16 insufficient. Fed. R. Civ. P. 36(a)(4). The Ninth Circuit has approved deeming matters admitted
17 where a party “intentionally disregarded” these obligations, particularly when the relevant
18 information is in its own files. *Asea*, 669 F.2d at 1245–47.

19 As AV’s motion and Appendix A show, Checkmate’s responses follow a consistent
20 pattern: global boilerplate (“vague,” “expert opinion,” “overbroad”), denials that do not say what
21 was checked (e.g., whether anyone opened the native .eml, ran a Slack export, or clicked the
22 Fathom link), and “insufficient information” assertions even when the only possible sources are
23 its own email, Slack, HR, Zoom, and billing systems. Mot. 7–10, Dkt. 113. That is precisely the
24 “track the words, evade the substance” approach *Asea* condemns.

25 Consistent with *Asea*, AV asks for modest relief: (1) an order requiring Checkmate,
26 within 10 days, to serve Rule-compliant answers to the RFAs identified in his motion and
27 Appendix A—admitting or denying each, admitting in part where appropriate, and detailing any
28 reasonable inquiry supporting a claimed inability to admit or deny; and (2) deeming admitted a

1 narrow set of mechanical/document RFAs (e.g., Set One RFAs 1–2, 11–12B, 16–18; Set Two
2 RFAs 3–5) where the answer is apparent from Checkmate’s own exhibits and its evasions have
3 already required motion practice. Mot. 10, Dkt. 113.

4 That approach tracks Rule 36, fits the Ninth Circuit’s guidance in *Asea*, and will narrow,
5 rather than expand, what actually needs to be litigated later in summary judgment or at trial.

6 **VIII. THE COURT SHOULD PHASE DISCOVERY**

7 This is not a close call. AV’s claims are supported by documents, pled with specificity,
8 and do not require “broad discovery”. Even AV’s fraud claims—not his current focus—are pled
9 with extreme particularity: events tied to specific dates, source documents quoted verbatim (and
10 often attached), with specific actors and context identified. Who, what, when, where, how are all
11 spelled out. AV has not tried to meet the lowest common denominator of notice pleading; he has
12 shown his work. Checkmate has done the opposite. And beyond fraud—**AV’s wage claims are**
13 **undisputed**: Checkmate relies on declaratory relief and 45+ affirmative defenses to shield itself
14 from liability for wage theft it *admits* and asks the Court to bless. Its proclaimed “entitlement” to
15 “broad discovery” must cede to California Public Policy favoring prompt payment of wages.

16 The contrast between the parties’ pleadings underscores why discovery should be phased.
17 AV’s Complaint anchors each claim in specific contracts, dated emails and Slack messages, and
18 concrete dollar amounts—with detailed and itemized calculations. [FAC ¶¶ 15–23, 24–32, 84–90,](#)
19 [92–96](#). By contrast, the counterclaims rely on conclusory tropes (“*no matter what*,” “*millions of*
20 *dollars*,” “*valueless non-asset*”) and simply allege “*damages...in an amount to be proved at trial*”
21 [CCs ¶¶ 1–2, 7, 33, 61, 46, 53, 57, 62, 68](#). Treating conclusory rhetoric with the same, or greater,
22 deference as documented and quantified claims is fundamentally unjust. Phasing corrects that
23 imbalance: a party with specific, testable allegations should not be forced to finance and endure
24 heavy discovery burdens to disprove its opponent’s unsupported narratives.

25 Checkmate’s Opp’n brushes off the requested phasing as “redundant,” arguing that AV
26 had sought “the same” relief in opposition to its motion to compel. Opp’n 20 (citing Dkt. 111 §§
27 IV.A–B and Dkt. 116 at 2–8). But phasing affects far more than a single non-party subpoena; it
28 is a case-management issue that governs the overall sequence of party and non-party discovery.

1 As a party, AV plainly has standing to ask how discovery in his own case should be structured.
2 And Checkmate has argued that AV lacks standing to obtain relief for a non-party. See Dkts.
3 101, 116. AV, a first-time *pro se* litigant, does not pretend certainty on the standing question and
4 does not ask the Court to resolve it here. The Court need not reach phasing in every posture; it
5 need only decide it once, in the most appropriate vehicle—this Rule 26/45 discovery motion
6 brought by a party, as the Scheduling Order invited. See Dkt. 88 at 2; Dkt. 113 at 1, 8–9.

7 Checkmate also claims that AV’s pending Rule 12 motions seek “the same” relief. Opp’n
8 20. That is incorrect on the face of the proposed orders. His Rule 12(b) motion seeks dismissal of
9 counterclaims. Dkts. 81, 98. His Rule 12(f) motion seeks to strike affirmative defenses—a
10 different pleading that survives even if the former are dismissed. Dkt. 79. Neither motion asks
11 Judge Frimpong to enter a protective order phasing discovery, or to adopt a party-first sequence.
12 Those are subjects of this discovery motion and its proposed order at Dkt. 113-1, brought before
13 Magistrate Judge Sagar under Rules 26(c), 26(d)(3), and 45, exactly as Dkt. 88 contemplated.

14 AV does not re-argue proportionality as briefed in his opposition to Checkmate’s motion
15 to compel. See Dkt. 111 §§ IV.A–B. Instead, he asks the Court to (1) treat those arguments as
16 incorporated by reference here, and (2) resolve phasing once, through this motion, where his
17 standing is unquestioned. AV respectfully requests that the Court exercise its case-management
18 authority to adopt the phased approach set out in Dkt. 113-1—party-first discovery, with a short
19 adjournment of non-party subpoenas in the interim, and all discovery keyed to Rule 26(b)(1)
20 proportionality—and to disregard any “entitlement” to “broad discovery” to the contrary.

21 **IX. THE REQUESTED RELIEF SHOULD BE GRANTED AS UNOPPOSED**

22 AV’s requested relief is non-dispositive. Checkmate still has opportunity to supplement
23 its disclosures and supply compliant answers to AV’s requests for admissions. Granting phasing
24 does not prejudice its ability to conduct relevant discovery at the proper stage of this litigation.
25 Doing so will streamline these proceedings—minimizing contentious motion practice such as
26 that which is ongoing. See [Dkts. 101](#); [106](#). Further, barring attorney’s fees claims for discovery
27 motion practice—outside a finding of bad faith—limits the gamesmanship seen here. At present,
28 Checkmate faces no costs even for expressly violating rules—but can impose substantial costs on

1 AV simply by prevailing on its own motions. This imbalance is seen in its refusal to confer on
2 the grounds for this motion, and now in its failure to timely oppose. Were it to face no penalties,
3 this conduct would continue and likely exacerbate—unfairly prejudicing the proceedings.

4 **X. GOVERNING STANDARD**

5 As noted above, Local Rule 7-9 requires oppositions be filed “not later than twenty-one
6 (21) days before the date designated for the hearing.” C.D. Cal. L.R. 7-9. Local Rule 7-12 further
7 provides: “The failure to file any required document, or the failure to file it within the deadline,
8 may be deemed consent to the granting or denial of the motion.” C.D. Cal. L.R. 7-12. The Ninth
9 Circuit has affirmed enforcing local deadlines in this manner. In *Ghazali v. Moran*, 46 F.3d 52,
10 53–54 (9th Cir. 1995) (per curiam), the court upheld dismissal per a local rule deeming a motion
11 to be granted as proper relief for a non-moving party’s failure to timely file an opposition.

12 Here, Checkmate had actual notice of AV’s motion, referenced it in its briefing, and
13 nonetheless failed to file an opposition by the Local Rule 7-9 deadline. Under L.R. 7-12 and the
14 authority above, the Court may deem that failure consent to the granting of AV’s motion.

15 AV’s motion details Checkmate’s failures to provide Rule 26(a)(1)(A)(iii) damages
16 computations, evasive and non-responsive answers to Requests for Admission, and insistence on
17 burdening non-parties before producing basic party discovery. [Dkt. 113](#). Checkmate’s decision
18 not to oppose those Rule 37 arguments only underscores that relief is appropriate.

19 **XI. PENDING MOTION FOR SANCTIONS**

20 On November 17, 2025, AV moved for sanctions under Rule 11, 28 U.S.C. § 1927, and
21 the Court’s inherent powers ([Dkt. 121](#)), addressing litigation abuses that inform the posture seen
22 here, including extortionate threats of “criminal liability,” misstatement of contracts, and refusal
23 to disclose key documents. AV respectfully submits that the conduct described therein is of such
24 a toxic nature that the Court should address it with rigor. Checkmate’s failure to provide Rule 26
25 damage computations, evasive RFA responses, refusal to confer on phasing, and now its failure
26 to timely oppose this motion, fit the same pattern: disregarding substantive obligations while
27 leveraging bare, inflammatory rhetoric to extract burdensome discovery and fee leverage.
28

1 AV does not ask the Court to prejudge the sanctions motion here. But the existence of
2 that motion, and the record it describes, underscores why the relief requested is necessary. Where
3 serious questions have been raised about a party's good faith, it would be unfair to (1) indulge
4 missed deadlines, (2) permit burdensome non-party discovery on unsubstantiated damages, or (3)
5 award any fees for discovery motion practice against a *pro se* party. AV's proposed measures are
6 modest responses to the pattern of conduct addressed comprehensively in [Dkt. 121](#).

7 **XII. CHECKMATE'S AD HOMINEM ATTACKS SHOULD BE DISREGARDED**

8 AV's right to self-representation under 28 U.S.C. § 1654 necessarily includes the ability
9 to communicate with his own witnesses and explain his legal positions; non-party witnesses, in
10 turn, may hear those explanations and make their own decisions, as Mr. Varadarajan has done.
11 AV's zealous self-advocacy is a direct threat to Checkmate's litigation strategy. Aware that AV
12 is not vulnerable to litigation pressure, it seeks to exert such pressure through his father, while
13 undermining his positions with *ad hominem* attacks. It has followed this strategy from the onset
14 of this action—repeatedly inserting unnecessary invective into procedural motions. Brief after
15 brief, Checkmate seeks to persuade the Court that AV does not *deserve* a fair hearing.

16 In denying Checkmate's Motion to Dismiss or Transfer, this Court emphatically rejected
17 such tactics. Indeed, in favoring AV's plain language reading of Labor Code § 925, the Court
18 found his view of *legal representation* (and his authorities) more persuasive than Counsel's spin.
19 [Dkt. 67 at 15:9-27](#). It had opened by purporting, *inter alia*, that AV was "disruptive", "erratic",
20 "unprofessional" and "insubordinate"—to argue for proper venue and forum clause validity. [Dkt.](#)
21 [18](#). Before AV had filed any brief, and when none of these labels had a *modicum* of relevance,
22 this was its strategy. The Court was not persuaded and ruled for AV on every substantive point.

23 Counsel's fixation on AV's use of AI has metastasized into a [desperate obsession](#). This
24 Court has given its accusations no moment, but it remains undeterred. AV is transparent that he
25 uses AI as part of his workflow—just as many lawyers do. By contrast, K&L Gates attorneys
26 including Mr. Keech here, were subject to a federal OSC not for *using* AI but failing to disclose
27 such use upon questioning in federal court—with sanctions for the firm on May 5, 2025. The "AI
28 generated" label is a transparently *ad hominem* attempt to bias this court against a *pro se* party.

1 Its accusations should therefore be disregarded as irrelevant and, indeed, a projection. See Lacey
2 v. State Farm Gen. Ins. Co. at 15 ¶ 18, No. 2:24-cv-05205-FMO (C.D. Cal., May 5, 2025).

3 **XIII. CONCLUSION AND REQUESTED RELIEF**

4 AV has been attempting to raise these issues in good faith since August 2025, sending
5 several L.R. 37-1 letters to no avail. See Dkt. 113. By moving to compel a non-party, Checkmate
6 managed an end-run around the L.R. 37-1 process; permitting it to benefit would prejudice AV's
7 discovery priorities. For the reasons set forth herein and in his opening brief, AV respectfully
8 requests that the Court deem his Motion to Compel Discovery, Determine Sufficiency, and for a
9 Protective Order (Dkt. 113) as unopposed and grant it (in whole or part) under Local Rule 7-12.

10 To the extent such relief is declined, AV respectfully asks the Court to advance the
11 hearing on this motion to Nov. 20, 2025, so that it is heard with the pending motions at Dkts. 101
12 and 106. Coordination will permit the Court to efficiently address overlapping issues in a single
13 sitting. Checkmate has had a full and unused opportunity to oppose under Local Rule 7-9 and
14 would not be prejudiced. If an opposition is belatedly filed and considered despite untimeliness,
15 AV respectfully requests leave to reply to any unaddressed arguments raised but maintains that
16 any further delay in considering phasing would unfairly benefit Checkmate for its failure here.

17 AV finally asks the Court to disregard unsupported and prejudicial accusations of the
18 unauthorized practice of law and AI misuse (Dkt. 116). To be clear, AV has not: (1) drafted filed
19 or signed papers on anyone else's behalf; (2) held himself out as an attorney; (3) provided any
20 legal advice; or (4) filed papers without a reasonable inquiry under Rule 11. Any assistance to
21 his father was limited to sourcing relevant documents, explaining his own positions, aiding in
22 formatting and in *using technology*. AV has used AI responsibly and transparently. Checkmate
23 spent most of briefing *attacking a party's actions* while seeking to impose significant costs via
24 contempt sanctions on a self-represented non-party—putting his *due process* at risk as the timing
25 precluded a chance of securing proper representation. Should the Court wish to consider these
26 allegations, AV respectfully requests leave for a short sur-reply.

Dated: **November 18, 2025**

In: **Cerritos, California**

Respectfully submitted,

/s/ *Arjun Vasan*

Arjun Vasan, Plaintiff *In Pro Per*

CERTIFICATE OF COMPLIANCE WITH LOCAL RULE 11-6

Plaintiff Arjun Vasan certifies that this brief contains 6,485 words, which complies with the 7000-word limit of L.R. 11- 6.1 and the Court’s Civil Standing Order dated Aug. 27, 2025.

Respectfully submitted,

Dated: **November 17, 2025**

/s/ *Arjun Vasan*

In: **Cerritos, California**

Arjun Vasan, Plaintiff *In Pro Per*

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